

Marian Z. Stern

Principal, Projects in Philanthropy

Marian Stern has been an active participant in the Independent Sector for over 35 years. As Manager of Community Programming at Chemical Bank in the 1980's, she formulated the Bank's philanthropic policies, directed over \$10 million in contributions annually, and provided technical assistance to New York City organizations. During the past two decades, as the principal of Projects in Philanthropy, she has worked with a wide variety of organizations in the regional New York area, providing management and fundraising services, with particular emphasis on fundraising planning, board development and training, strategic planning, meeting facilitation, and professional coaching. She also works with funders to define and implement charitable giving policies.

She was an Adjunct Assistant Professor at the Heyman Center for Philanthropy and Fundraising at New York University for the 10 years, with administrative and teaching responsibilities in the master's program, and was on faculty at the Master's in Non-Profit Management program at Columbia University. She has presented at conferences and meetings sponsored by such institutions as Wells Fargo, Wilmington Trust, Alliance Bernstein, United Way, Leading Edge, Association of Jewish Family and Children Agencies, and the Association of Fundraising Professionals. She has been quoted widely in the press in such publications as the *Wall Street Journal*, *New York Times*, *Los Angeles Times*, *Daily Beast*, *Bloomberg News*, *Crain's New York Business*, and WNYC's *The Takeaway*.

In the Jewish communal world, Ms. Stern has provided consulting services to The Jewish Federations of North America; Jewish Federations of MetroWest, Hartford, Stamford and North Jersey; multiple Jewish Family Service Agencies; American Committee of the Weizmann Institute, multiple yeshivot including Ramaz; Birthright Israel Foundation; Orthodox Union, and several others.

Other sectors have included charter schools and a wide variety of educational support organizations, youth development, healthcare and mental health, arts organizations and others.

As a volunteer in the community she has served on a variety of boards including: Philanthropy New York, Jewish Community Foundation of MetroWest, Jewish Federation of MetroWest, and most recently, as president of Jewish Family Service of MetroWest. Ms. Stern graduated magna cum laude from Rutgers University and has a Master's in Public Administration from New York University's Wagner School for Public Service.

Further information is available at: www.projectsphilanthropy.com